revive vs. traditional telemedicine: a smarter approach to virtual care.

revive

Feature	Revive	Telemedicine
Works Outside the Health Plan	Diverts services away from the primary health plan, lowering overall healthcare spend.	Remains bound by a single plan's network, limiting cost-containment strategies and potential savings.
Tailored Bundles	Offers customizable care packages designed around your workforce's specific needs.	Typically provides standardized, one-size-fits-all programs with fewer options.
Predictable Cost	**Yes.** Utilizes bundled, transparent pricing—no hidden fees—providing consistent, forecastable costs for clients.	**Yes.** However, fee-for-service billing can introduce variability.
No Fee-for-Service	Eliminates the claims volatility and incentives for over-utilization that come with fee-for-service billing.	Fee-for-service billing can lead to unpredictable claims.
High Engagement	Proactive outreach and easy to navigate platform maintain strong utilization, averaging 40-50% across a population.	Relies heavily on employees to seek care, leading to variable engagement rates.
Exclusive Physician Group	Handpicked, specialized clinical team ensures consistent, high-quality care.	Broad, uncurated networks can produce mixed quality levels.